

# Rotaries

	2007	2006	2005	2004	2003
Average Weekly Gross	\$75	\$72	\$83	\$92	\$105
Average # Per Operator	5	7	7	8	5
Total # On Location	3,000	4,100	4,500	4,200	3,000
Total Annual Revenue	\$12 mil	\$15.3 mil	\$19 mil	\$20 mil	\$16.4 mil
Total New Purchases	under 1,000	*	*	*	*

18% operate rotaries; 21% last year

86% of those operating rotaries bought no new ones; 79% last year

# Pool Tables

	2007	2006	2005	2004	2003
Average Weekly Gross	\$76	\$86	\$132	\$83	\$95
Average # Per Operator	45	35	55	48	42
Total # On Location	100,000	79,000	96,000	115,000	100,000
Total Annual Revenue	\$403 mil	\$353 mil	\$659 mil	\$496 mil	\$494 mil
Total New Purchases	7,000	10,000	6,000	8,500	13,000

81% operate pool tables; 80% last year

49% of those operating pool tables bought no new ones

25% indicated that they are using pool tables with battery-operated bill acceptors; 19% last year

31% indicated they run tournaments on their table games, primarily pool

## How much are you charging per play on your pool tables?

	2007	2006	2005	2004	2003
Over \$1	7%	17%	9%	*	*
\$1	50%	47%	42%	*	*
75 Cents	29%	23%	36%	39%	47%
50 Cents	13%	12%	13%	15%	31%

## Are you having problems with locations opting to buy their own pool tables?

	2007	2006	2005	2004
Yes	41%	43%	54%	52%

# Electronic Darts

	2007	2006	2005	2004	2003
Average Weekly Gross	\$42	\$44	\$56	\$36	\$34
Average # Per Operator	36	28	33	43	32
Total # On Location	53,000	39,000	42,000	70,000	54,000
Total Annual Revenue	\$116 mil	\$90 mil	\$122 mil	\$131 mil	\$96
Total New Purchases	4,500	4,000	4,000	8,000	6,000

58% operate electronic darts; 50% last year

63% of those operating electronic darts bought no new ones

49% run leagues on all (16%) or some (48%) of their dart games

24% also operate steel-tip dart games; 8% last year

## OPERATOR COMMENTS

*Question: If you could change one thing in the coin-op industry today what would it be?*

*"Come up with coin mechs that don't jam up all the time. About 75% of all our service calls are from coin mechs. The guns on the videos need to be more rugged too."*

*"Too many new operators getting involved for the wrong reasons. They only want to operate video pokers. Also new operators are giving out way too much in commission."*

*"I wish we had never started out with the 50/50 split. It is really difficult to have good ROI in this split."*