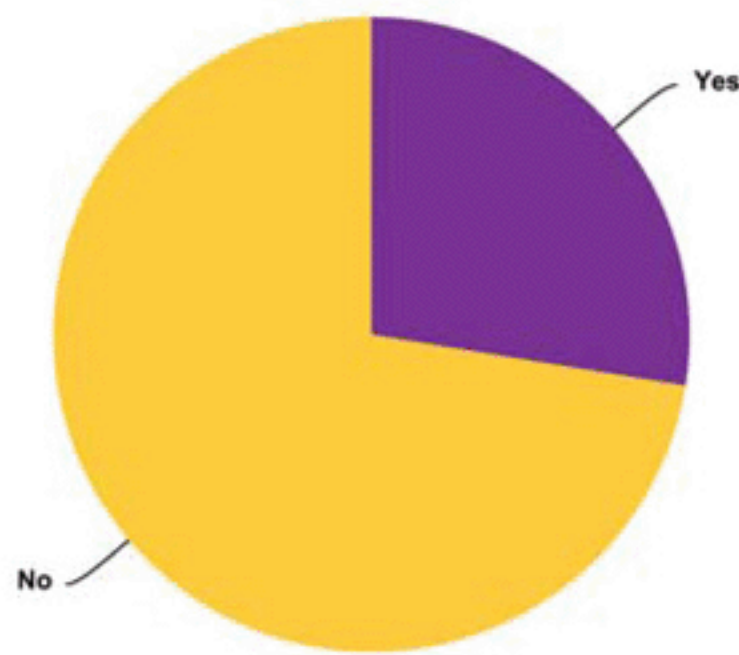
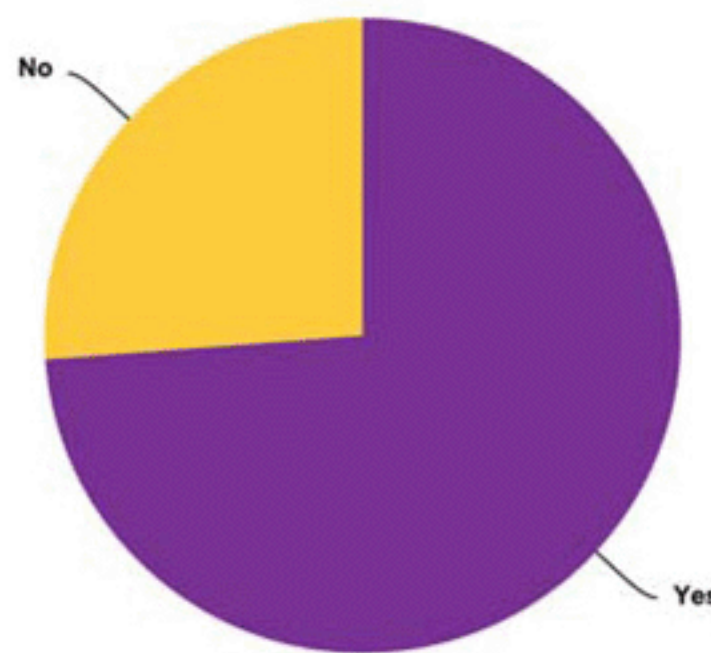


Have you added other types of machines such as cranes, redemption, video games, etc. to your bulk vending route in the last year?



Do you find that higher priced prize items increase your revenue?



Automated Teller Machines (ATMs)

	2015	2014	2013	2012	2011
Average Weekly Gross	\$96	\$70	\$198	\$280	\$50
Average # Per Operator	40	35	30	25	22
Total # On Location	52,800	44,800	34,980	33,550	16,830
Total New Purchases	7,920	12,800	10,494	14,762	4,950

66% operate ATMs; 64% last year.

73% of those operating ATMs bought new ones; 88% last year.

31% indicate they will add ATMs to their route; 24% indicated interest last year.

Vending-Bulk

	2015	2014	2013	2012	2011
Average Weekly Gross	\$42	\$61	\$40	\$50	\$32
Average # Per Operator	29	19	29	27	63
Total # On Location	17,980	17,460	15,950	22,275	72,512

43% of the bulk vending respondents indicated they operate mechanical bulk; 19% operate electronic bulk.

29% have seen traditional amusement operators adding bulk to their routes; 31% last year.

44% have added other types of equipment, with redemption at the top of their list; 38% last year.

Mechanical machines averaged \$33, while electro-mechanical machines averaged a weekly gross of \$61.

28% charged 25 cents; 50% charged 50 cents, 16% charged 75 cents, 6% charged \$1.

Vending-Full Line

	2015	2014	2013	2012	2011
Average Weekly Gross	\$55	\$45	\$25	\$131	\$72
Average # Per Operator	17	34	33	59	88
Total # On Location	3,740	10,200	6,534	24,662	25,168

11% operate full line vending equipment; 15% last year.

What is the smallest change you made that gave you a big positive result?

Do you plan to diversify your business?

"I plan to add ATMs and rent equipment for parties."

"I have specialized (themed) my plush cranes by placing one line of prizes inside each crane, such as Minions or Star Wars, and adding corresponding posters."